तुषार त्रिपाठी

अध्यक्ष एवं प्रबंध निदेशक

Tushar Tripathi

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इंडिया ऑप्टेल लिमिटेड भारत सरकार का उद्यम, रक्षा मंत्रालय **India Optel Limited**

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Date: 1st April 2025

My dear friends,

No: IOL/CMD/Message

As we close the year 2024-25, I, with a deep sense of humility and honour, wish to thank each and every one of you for your dedication and hard work. We

achieved remarkable growth and set new benchmarks in innovation and

excellence.

As per Provisional figures, IOL has achieved Revenue from Operations of

Rs.1540 cr . This is approximately 12% more than that of 2023-24. I congratulate

one and all for this achievement. Further, it is heartening to share that IOL's order

book is healthy and is on the path of growth. In 2024-25, IOL has received all time

high orders to the tune of Rs. 1644 cr. The significant achievements of FY 2024-25

include successful supply of DNS for BMP-II, Indigenization of Electro Block, Issue

of Muzzle bore Sight for 125mm Tank gun. IOL was recognized for these efforts by

Hon'ble Raksha Mantri at the Aero India Show in Feb'2025. Our futuristic

projects, viz., ATT & DBC for T-90, GMS for MBT Arjun Mk-1A are on track. The

productionisation of SRCG is also an important growth parameter.

I am confident that with all the efforts being made by the motivated and

committed employees, IOL will continue to march towards growth and contribute

significantly towards the Government of India vision of "Atmanirbharta in

Defence".

At this juncture, I would also like to sensitize regarding certain issues that have not only affected our growth, but also the customer satisfaction. These include the sights of Assault Rifle, Parallelogram Linkages for T-90. I would enjoin upon one and all to introspect and take system improvement actions so that issues pertaining to Quality & Delivery are addressed adequately.

Another issue of concern, where I would like to draw attention, is the processing of procurement cases. It is important that, adherence to laid down rules and procedures is ensured. Timely and correct actions in the positioning of input material is the key to the successful execution of production planning and achieving the sales and turnover in an even flow.

For the year 2025-26, let us resolve that IOL shall strive "to build credibility as manufacturer and supplier which sticks to quality and timelines in all situations."

My dear friends, Once again I congratulate one and all for the achievements of 2024-25 and wish all the very best for 2025-26.

Jai Hind.

(Tushar Tripathi)